

# 2015 INTEGRATED A Company of the co



WWW.ADHESIVESMAG.COM

# AS ADHESIVES & SEALANTS

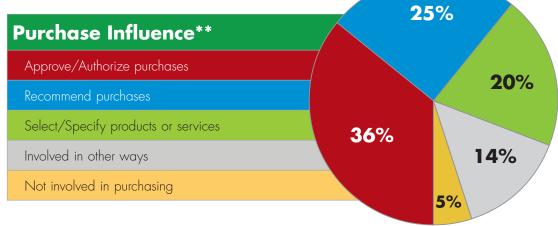
# WE SERVE YOUR ACTIVE TARGET AUDIENCE:

FORMULATORS, MANUFACTURERS & END USERS SS %\*\*

OF SUBSCRIBERS

take action after viewing an ad in **ASI**!

# Users of Formulators\* Manufacturers\* Adhesives and Sealants Products\* Adhesives and sealants Adhesives and sealants • Electrical/electronics • Transportation (Auto, Aerospace, Other) Pressure-sensitives Pressure-sensitives • Adhesives and sealants products • Adhesives and sealants products Product assembly • Plastics, rubber and elastomers Metals Food and medical/pharmaceutical Packaging/paper products/converting • Lumber/wood furniture/fixture • Textiles/nonwovens/apparel/diapers • Tapes and labels Construction Composites • And more! (Note 1)



\*Dec 2014 BPA Brand Report Note 1: Other users of adhesives/ sealants and/or adhesives/ sealants products; suppliers including chemicals/raw materials, equipment, packaging/containers, distributors, other suppliers, and others allied to the field

<sup>\*\*</sup>Adhesives & Sealants Industry 2013 Reader Preference/Profile Report

# **ASI DIRECTORIES: VALUABLE, TARGETED REACH**

**ASI's** five directories keep you connected to specific audiences within the adhesives and sealants industry. Dynamic Directory packages appear in print, digital and online year-round, providing you with maximum exposure. Multiple ad options—including preferred search results, links, logos, photos and much more—are available to meet your needs and fit every budget. Bonuses and discounts are available for display advertisers in corresponding months!

March – Raw Materials, Additives & Chemicals Handbook June – Dispensing & Curing Equipment Directory July – Distributor Directory August – Global Adhesives & Sealants Directory – Special 13th Issue December – Buyers' Guide



# **ASI** END USER FOCUS

# **MICROSITE**

Our **ASI** End User microsite offers industry news, personnel announcements, new product details, technology updates, case studies, Q&As and more to help users of adhesives, sealants and coatings succeed in their business. Site visitors include personnel involved in automotive, aerospace, marine, electronics,



construction, assembly, medical/dental, consumer products and more. Ads are specific to the microsite to help you reach this targeted audience. Sponsorship opportunities are also available.

# **ASI** END USER DIGITAL EDITION

Each issue of **ASI's** End User Digital Edition focuses on a specific end user segment and **reaches 5,000''' subscribers** who are involved in that industry! Industry news, new products and features/case studies will be targeted specifically for end

users. Ads and sponsorships mirror those available for the regular Digital Edition.

February – Electronics April – Transportation May – Packaging October – Assembly November – Construction



# **DIGITAL EDITION**

**ASI** delivers expanded exposure with our Digital Edition, sent to subscribers and posted on our website. This multifunctional platform provides unique advertising options and great LEAD generation!

1,588
SUBSCRIBERS\*

# **SPONSORSHIPS**

- LEFT OF COVER AD
- 2 SKYSCRAPER
- **3** BANNER
- 4 LOGO AD
- 5 TAB TO YOUR FULL-PAGE AD

# ADDITIONAL SPONSORSHIPS AVAILABLE

- » Audio or Video
- » Gatefold, Bellyband, Blow-in card
- » Call back card or Business reply card



\*Dec 2014 BPA Brand Report

\*\*\*Publisher's Own Data

3

# **2015 EDITORIAL CALENDAR**

PRINT/DIGITAL EDITION	SPECIAL ADVERTISING OPPORTUNITIES/ BONUS DISTRIBUTION	SPECIAL EDITIONS
JANUARY Ad Close: December 4  Manufacturing and Testing/Quality Control Equipment — coverage on mixers, pumps, meter/mix/dispense, testing  High-Tech Formulations/Applications  Packaging of Adhesives and Sealants — coverage on catridges, packages, syringes, nozzles, cans, custom packaging	MUST SEE Products & Services eBlast: 50% off for January display advertisers  — showcase your products/services to ASI print/digital and ASI eNews subscribers  — LEADS include name, company and contact information!	New Editorial Section ADHESIVES AT WOR Adhesives at Work shown materials and technologinovations for end-use apportion of adhesives and sealant sectors such as electronics transportation (Apr.), pack (May), assembly (Oct.) construction (Nov.).
Converting & Packaging — coverage on heat-seal polymers, tapes, abels, hot melts, labeling and application Composites Coatings — coverage on end uses for coatings, formulation, curing Curing Adhesives at Work: Electronics	Adhesion Society Annual Meeting & Expo, February 20-25, Savannah, GA  IPC APEX Expo, February 22-26, San Diego, CA RadTech West, March 10-11, Redondo Beach, CA	End User Digital Edition: Electronics — targeted editorial for users of finished adhesives, sealants and coatings in the electronics sector  Targeted Circulation of 5,000***
MARCH Ad Close: February 5  Raw Materials, Chemicals, Polymers & Additives Handbook — definitive resource for manufacturers and formulators of adhesives and sealants includes supplier listings, materials definitions and application/use information; searchable database online for 12 months  Raw Materials Roundtable — a discussion of materials-related rends, challenges and opportunities	Raw Materials, Chemicals, Polymers & Additives Handbook Options: listings, hot links, spec sheets, videos, social media, mobile tagging Website Video: 50% off for March display advertisers  Innovation Showcase: March display advertisers (1/2-pg or larger) receive FREE 1/3-pg vertical space to highlight innovative products/ services	ASI China  Manufacturing and Testing/ Quality Control Equipment  Raw Materials/Chemicals  Packaging of Adhesives and Sealants  Circulation to 2,000" industry professionals in China
APRIL Ad Close: March 5 Adhesive and Sealant Council (ASC) Spring Convention & Exporre-Event Guide European Coatings Show (ECS) Pre-Event Guide Coatings — coverage on topics such as end uses, formulation, curing Raw Materials — coverage on additives, resins, pigments and dyes Manufacturing and Testing/Quality Control Equipment — coverage on mixers, pumps, meter/mix/dispense, testing Adhesives at Work: Transportation	ASC Special Ad Package for April Display Advertisers:  - 50% off your choice of a MUST VISIT Booth eVite, 1-2 minute video or 1 minute podcast  - FREE Exhibit in Print in ASI April print and digital issues  - FREE product write-up in daily ASI eNews ASC edition  - FREE pre-show tweet and Facebook post  ECS Special Ad Package for April Display Advertisers:  - FREE Exhibit in Print in ASI April print and digital issues  ASC Spring Convention & Expo, April 21-22, Nashville, TN  European Coatings Show, April 21-23, Nuremberg, Germany	End User Digital Edition: Transportation — targeted editorial for users of finished adhesives, sealants and coatings in automotive, marine, aerospace and related industries  Targeted Circulation of 5,000"
MAY—GREEN ISSUE Ad Close: April 2 Green: Chemistry, Formulation, Manufacturing Pressure Sensitive Tape Council (PSTC) Pre-Event Guide PSAs, Tapes, Films, Labels Converting & Packaging — coverage on heat-seal polymers, tapes, abels, hot melts, labeling and application Adhesives at Work: Packaging	PSTC Special Ad Package for May Display Advertisers:  - 50% off your choice of a MUST VISIT Booth eVite, 1-2 minute video or 1 minute podcast  - FREE Exhibit in Print in ASI May print and digital issues  - FREE product write-up in ASI eNews  - FREE pre-show tweet and Facebook post  PSTC Tape Summit and Tech 38, May 11-15, Baltimore, MD	End User Digital Edition: Packaging — targeted editorial for users of finished adhesives, sealants and coatings in the packaging of food/ beverages, medical products/ pharmaceuticals, etc.  Targeted Circulation of 5,000
JUNE Ad Close: May 7  Dispensing & Curing Equipment Directory — quick-reference chart provides comprehensive listing of dispensing and curing equipment suppliers. Includes complete supplier contact information and is available as a searchable database online for 12 months  Meter/Mix/Dispense  Curing	Dispensing & Curing Equipment Directory Options: listings, hot links, spec sheets, videos, social media, mobile tagging Virtual Supplier Brochures: Include your product info on www.adhesivesmag.com/virtualbrochures for six months. Receive LEADS from our MUST SEE Virtual Supplier Brochure eBlast!  MUST SEE Products & Services eBlast: 50% off for June display advertisers — showcase your products/services to ASI print/digital and ASI eNews subscribers	ASI China  PSAs, Tapes, Films, Labels  Green Chemistry and Formulation  Coatings  Composites  Circulation to 2.000''' industry

eNews subscribers

- LEADS include name, company and contact information!

SEMICON West, July 8-10, San Francisco, CA

Circulation to 2,000" industry

professionals in China

Coatings — coverage on end uses for coatings, formulation, curing

# 2015 EDITORIAL CALENDAR

# PRINT/DIGITAL EDITION

# SPECIAL ADVERTISING OPPORTUNITIES/ BONUS DISTRIBUTION

# SPECIAL EDITIONS

# **JULY** Ad Close: June 4

Distributor Directory — reference tool to help connect manufacturers with the appropriate distributor partner—includes complete distributor contact info, along with listing of represented suppliers; searchable database online for 12 months

Raw Materials – coverage on additives, resins, pigments and dyes Distributor Roundtable — a discussion of distribution-related trends, challenges and opportunities

PSAs, Tapes, Films, Labels

### **Distributor Directory Options:**

listings, hot links, spec sheets, videos, social media, mobile tagging

Distributor Showcase: July distributor display advertisers (1/2-pg and larger) receive a FREE 1/3-pg profile to highlight products and services



# **AUGUST** Ad Close: July 2

ASI Top 25 — our exclusive listing of the leading manufacturers of adhesives/sealants, pressure sensitives and adhesives/sealants products

Packaging of Adhesives and Sealants — coverage on cartridges, packages, syringes, nozzles, cans, custom packaging

Manufacturing and Testing/Quality Control Equipment — coverage on mixers, pumps, meter/mix/dispense, testing

Composites

ASI Top 25 Sponsorships — associate your company with industry leaders in our most popular article of the year! Exclusive sponsorships include company name and logo listed at the beginning of the ASI Top 25 article, as well as in all promotional materials

MUST SEE Products & Services eBlast: 50% off for August display advertisers

- showcase your products/services to ASI print/digital and ASI eNews subscribers
- LEADS include name, company and contact information!



# GAD-SPECIAL ISSUE Ad Close: July 10

Global Adhesives & Sealants Directory — annual purchasing directory and resource for finished adhesives and sealants to special targeted circulation: 5,000" end user industry professionals; includes contact info, product listings and reference material; searchable database online for 12 months

Global Adhesives & Sealants Directory Options: listings, hot links, spec sheets, videos, social media, mobile tagging

Digital Edition Pop-Up Ad: 50% off for GAD display advertisers

# **SEPTEMBER** Ad Close: August 6

Adhesive and Sealant Council (ASC) Fall Convention & Expo **Pre-Event Guide** 

**High-Tech Formulations and Applications** 

NEW for 2015! Annual Materials & Chemicals Overview - news, trends and forecasts for popular materials and chemicals used in the adhesives, sealants and coatings industries

Coatings — coverage on end uses for coatings, formulation, curing

### ASC Special Ad Package for September and October Display Advertisers:

- 50% off your choice of a MUST VISIT Booth eVite, 1-2 minute video or 1 minute podcast
- FREE Exhibit in Print in ASI October print and digital issues
- FREE product write-up in daily ASI eNews ASC editions
- FREE pre-show tweet and Facebook post

FEICA, September 9-11, Portugal

PACK EXPO, September 28-30, Las Vegas, NV

ASC Fall Convention & Expo, October 20-21, Pittsburgh, PA

### **ASI** China

ASI Top 25

**Raw Materials/Chemicals** 

Manufacturing and Testing/ **Quality Control Equipment** 

Curing

Circulation to 2,000 industry professionals in China

# **OCTOBER** Ad Close: September 3

The ASSEMBLY Show Pre-Event Guide ASC Fall Convention At-the-Show Coverage

Curing Composites

Manufacturing and Testing/Quality Control Equipment — coverage on mixers, pumps, meter/mix/dispense, testing

Converting and Packaging — coverage on heat-seal polymers, tapes, labels, hot melts, labeling and application

Adhesives at Work: Assembly

# The ASSEMBLY Show (dates/location TBD)

ASC Fall Convention & Expo, October 20-21, Pittsburgh, PA

CAMX - The Composites and Advanced Materials Expo, October 26-29, Dallas, TX

RadTech East (dates/location TBD)

# **End User Digital Edition:**

Assembly - targeted editorial for users of finished adhesives, sealants and coatings for assembly applications

Targeted Circulation of 5,000"

# NOV.—GREEN ISSUE Ad Close: October 1

2015 ASI Readers' Choice Awards — our readers vote for their favorite new products in three categories: Raw Materials, Equipment and Finished Adhesives/Sealants

Sustainable Packaging of Adhesives/Sealants — coverage on cartridges, packages, syringes, nozzles, cans, custom packaging

Green Materials and Formulations — coverage on waterborne formulations and 100% solid systems

PSAs, Tapes, Films, Labels

Year in Review/2016 Preview

Adhesives at Work: Construction

2015 ASI Readers' Choice Sponsorships - company name and logo listed at the beginning of the 2015 **ASI** Readers' Choice Awards article, as well as in all promotional materials. Exclusive sponsorship first come, first serve; existing sponsor has first right of refusal

MUST SEE Products & Services eBlast: 50% off for November display advertisers

- showcase your products/services to ASI print/digital and ASI eNews subscribers
- LEADS include name, company and contact information!

Design-Build Conference & Expo, November 2-4, Denver, CO

**End User Digital Edition:** Construction - targeted editorial for users of finished adhesives, sealants and coatings in the

Targeted Circulation of 5,000"

construction industry

# **DECEMBER** Ad Close: November 5

Buyers' Guide — annual purchasing resource includes comprehensive list of products and suppliers, complete contact info and association rosters; searchable database online for 12 months

Buyers' Guide Options: listings, hot links, spec sheets, videos, social media, mobile tagging

Virtual Supplier Brochures: Include your product info on www.adhesivesmag.com/virtualbrochures for six months. Receive LEADS from our MUST SEE Virtual Supplier Brochure eBlast!

### **ASI** China

**ASI Readers' Choice Winners High-Tech Formulations/ Applications** 

Converting/Packaging

Circulation to 2,000" industry professionals in China

# WWW.ADHESIVESMAG.COM

# **HOMEPAGE**



- LEADERBOARD 728 X 90 Super Leaderboard upgrade -970 x 90
- **MEDIUM RECTANGLE 300 X 250**
- RECTANGLE 180 X 150
  - FEATURED PRODUCTS (not shown) We highlight your products with a product name, teaser and photo placed on our website. Maximum of three featured at a time.

Visit http://portfolio.bnpmedia.com for details on items listed, along with additional innovative rich media options. **MOBILE APP** 

Launching in 2015! Our new mobile app gives readers access to our content—anytime, anywhere! Specifically designed for smartphones and tablets, the ASI mobile app will feature the latest breaking news, exciting new products, feature articles, videos and more! Limited ad positions are available, which means an extremely high share of voice for marketers looking to reach a deeply engaged, highly targeted audience. Receive more information by reaching out to your sales rep!

audience with GeoTargeting, which allows you to specify which states or regions view

your ad.

32,313

Average Page Impressions

# **PODCASTS**

Sponsor your own exclusive, custom podcast or gain exposure by sponsoring an editorial podcast. For more information, contact your sales rep or visit http://portfolio.bnpmedia.com/podcasts.

# **VIDEO**

Our video packages capture incredible detail about your company and deliver it to your customers in a unique way. Contact your sales representative to learn more about this interactive media option!

47% **OF SUBSCRIBERS** 

have viewed online videos in the past 6 months\*\*

# **WEBINARS**

Lots of people can produce a Webinar. But only ASI offers the expertise, audience and tools to help your webinar succeed.

# WEBINAR BENEFITS

- » **LEADS:** Receive 100 qualified registration LEADS<sup>1</sup> with demographics
- » Brand Awareness: Increase interest in your products
- » Product Management: Every detail is managed by a certified Webinar expert
- » Promotions: A visually appealing and professional campaign is created and deployed, positioning you as a leader in your industry
- » **NEW! Educational:** Offer CEUs to attendees, generating higher viewership

Frequency and advertiser discounts available. For Webinar tips, samples and more information, contact your sales rep or visit:

http://portfolio.bnpmedia.com/webinars.

<sup>1</sup>Source: 2014 Adhesives & Sealants Industry Average Webinar Registration Leads

<sup>\*</sup>Dec 2014 BPA Brand Report

<sup>\*\*</sup>Adhesives & Sealants Industry 2013 Reader Preference/Profile Study



presented on, giving maximum impact to your advertising message on any device!

# **ASI eNews**

With **8,238\*** average sent per occurrence each week, **ASI eNews** supplies the latest information on market conditions, technology developments and industry practices. Designed to showcase your ad on both desktop and mobile devices!

- LEADERBOARD 728 X 90
- POCUS ON Includes photo or logo, 100 word write-up and link
- **3** BANNER AD 468 X 60
- 4 SMALL RECTANGLE 180 X 150 (not shown)

# **ASI TechFlash**

ASI TechFlash eNewsletters package your company's message with relevant editorial from ASI. Simply supply your leaderboard ad, photo/logo and 50 word write-up. Receive LEAD information from subscribers who opened the eNewsletter, including name, company and contact information!



# **MUST SEE & MUST VISIT eBlasts**



These eNews options highlight your exciting products or drive traffic to your booth at an upcoming show. Ads include your logo and/or product image, 100 word write-up and link. Receive LEAD information from subscribers who opened the eBlast, including name, company and contact information! Ad space is limited to 8 companies to give you greater visibility! Receive a top position by booking early!

MUST SEE Products & Services	MUST VISIT Booth eVites
January	April — ASC Spring Convention & Expo
June August	May - PSTC Tape Summit
November	September — ASC Fall Convention & Expo

# **SALES**

# Tom Esposito

Group Publisher 610-436-4220 ext. 8530 248-502-1040 (fax) espositot@bnpmedia.com

### Brandon Miller

National Sales Manager 610-436-4220 ext. 8513 484-631-5943 (cell) 248-502-9065 (fax) miller@bnpmedia.com

# Patrick Connolly

International Sales Manager Patco Media-London 99 Kings Rd. Westcliff, Essex UK SSO 8PH (+) 44-1702-477341 patco44uk@aol.com

### AnnaMarie McCann

Inside Sales Manager 610-436-4220 ext. 8518 248-502-1055 (fax) mccanna@bnpmedia.com

# **PRODUCTION**

## Kelly Southard-Mitchell

Production Manager 248-244-6409 248-786-1348 (fax) southardk@bnpmedia.com

# **EDITORIAL**

# Susan Sutton

Editor-in-Chief, Integrated Media 248-786-1704 248-502-2033 (fax) suttons@bnpmedia.com

### Teresa McPherson

Managing Editor 248-786-1703 248-502-2102 (fax) mcphersont@bnpmedia.com

# **REPRINTS**

### Jill DeVries

248-244-1726 248-244-3934 (fax) devriesj@bnpmedia.com













Print Specs		
Full-Page – Non Bleed	7" x 10" (178mm x 254mm)	
Full-Page – Bleed	8-1/4" x 11" (210mm x 279mm)	
2/3-Page	4-5/8" × 10" (118mm × 254mm)	
1/2-Page Island	4-5/8" x 7-1/2" (118mm x 191mm)	
1/2-Page Horizontal	7" x 4-7/8" (178mm x 118mm)	
1/2-Page Vertical	3-3/8" x 10" (86mm x 254mm)	
1/4-Page	3-3/8" x 4-7/8" (86mm x 124mm)	
1/3-Page Square	4-5/8" x 4-7/8" (118mm x 124mm)	
1/3-Page Vertical	2-1/8" x 10" (54mm x 254mm)	

# CLEAR SEAS RESEARCH

# Making the Complex Clear

Your industry-focused market research partner — providing clear insights to complex business questions focused on:

- Brand positioning
- Marketing effectiveness
- New product development
- Customer experience evaluations

Capturing feedback via quantitative surveys (online, phone, mail or in-person) OR qualitative experiences (one-on-ones, focus groups or bulletin boards); we present results that are easily understood, insightful and actionable.

# GET STARTED NOW. Contact Clear Seas Research at 248-786-1619 or connect@clearseasresearch.com www.clearseasresearch.com







## **CONTENT MARKETING SERVICES**

Orangetap equips your brand with the editorial and publishing resources of **ASI** to help market and capture the attention of your customers.

### Connect with Readers & Earn LEADS

**ASI** will co-brand your content to improve deliverability and open rates and promote it to our readership. We'll supply you with LEADS through these three high-impact strategies:

- 1) Content Blast
- 2) High-Value Media Download
- 3) Interactive Product Spotlights—**NEW!**

### Need Content? We can help.

Orangetap can help you plan and create fresh, unpublished, industry-relevant content every single month.

### LIST RENTAL

The most powerful, responsive list of adhesives and sealants professionals is just a call away. Complement your advertising program and introduce new products by renting **ASI's** exclusive subscriber list. Contact Kevin Collopy of InfoGroup at kevin.collopy@infogroup.com or 402-836-6265.